

# Lavasa Corporation Limited















## Lavasa in 2015











## Lavasa in 2015











# Lavasa – Thought Process & Development Plan



Lavasa -Thought Process Range of housing options **Sustainable** Live Living **Planned** City hill city Management Harmony with Services **Nature** Infra-**Commercial** What How Why Work structure Balanced and support Life Institutional -**Community Development** Living New **Centers of Urbanism** education **Entertainment** \_Play **Options** 



## Lavasa City - Life in Full

#### Live

- Villas & Apartments
- Studio & Serviced Apartments
- Rental & Retiree Housing
- Promenade
- Health & Wellness Centres
- 24 x 7 Power and Water
- 24 x 7 Connectivity
- GIS and e-City networks (e-Governance, e-healthcare and e-commerce)
- Social Infrastructure

#### Work

- Non-polluting Industries
- IT / ITES
- Professional Services
- Convention Centre
- City Management Services

#### Learn

- Schools and Colleges
- Playgroup & Nursery Schools
- Management Institutes
- Executive Education Centres
- Post Graduation Institutes
- Adventure Training Institutes
- Vocational Institutes
- Sports Academies

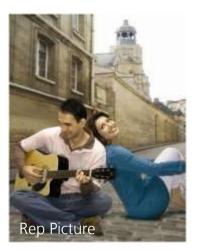
#### **Play**

- Budget to Luxury Hotels
- Clubs, Resorts & Spas
- Cricket Ground
- Golf Course & Academy
- Water & Adventure Sports
- Street Food
- Themed Restaurants











## Master Plan - Driven by a strong brand ideology





**Rep Pictures** 

### **Lifelong Learning**

- Schools
- Colleges
- Hospitality Institutes
- Management Institutes

### **Technology Leadership**

- Infrastructure
- Biomimicry
- GIS Mapping & remote sensing
- E-city, embracing e-Governance
- e-commerce, e-learning & e-medicine
- Hospitals
- Modern amenities

### Cosmopolitan Style

- Budget to Luxury hotels
- Convention / Event centre
- Sports academies
- Nature tourism
- Golf course & Cricket ground
- Multi cuisine dining

### **Spiritual Harmony**

- Health & Wellness products
- Clubs and Resorts
- Spas



## Lavasa – Some facts



## Lavasa - Planned Hill City

- A 'planned' hill city led by the private sector
- For the entire social spectrum, with a diverse population from India
- Based on the concept of 'new urbanism' where one can live, work, learn and play within walking distances
- Planned for a permanent population of around 2,40,000
- Tourists footfall reached 0.75 million in 2012-2013





## Lavasa - Multiple access

- Four access points for Lavasa on Mumbai-Pune Expressway and one on Mumbai-Goa highway
  - An hour's drive from Pune and around three hours from Central Mumbai





## Lavasa - Developed by HCC

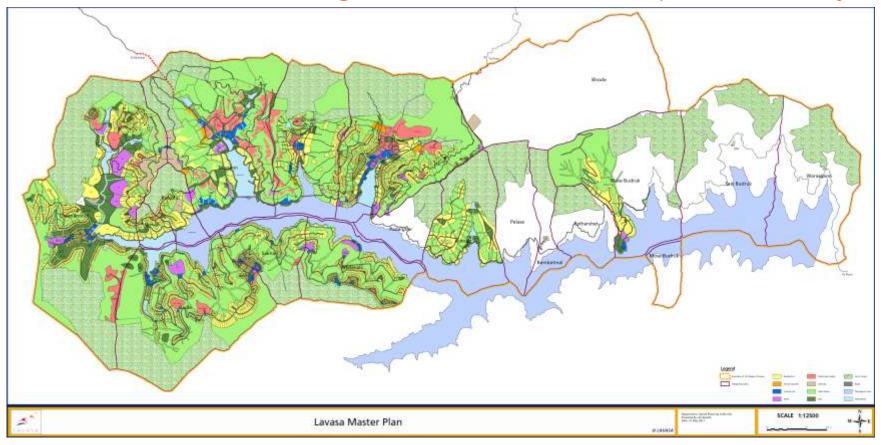
- A global business group, a pioneer in infrastructure construction
  - 68.72% shareholding in Lavasa
  - Executed several landmark projects of India having constructed
    - 25% of India's Installed Hydel Power capacity
    - over 50% of India's Nuclear Power capacities
    - over 3,500 lane km of Highways,
    - more than 288 km of complex Tunnelling
    - over 350 Bridges.
- Landmark Projects include
  - Bandra Worli Sea Link
  - Kudankulam Nuclear Power Project
  - Kolkata & Delhi Metro
  - The Mumbai-Pune Expressway
  - Farakka Barrage







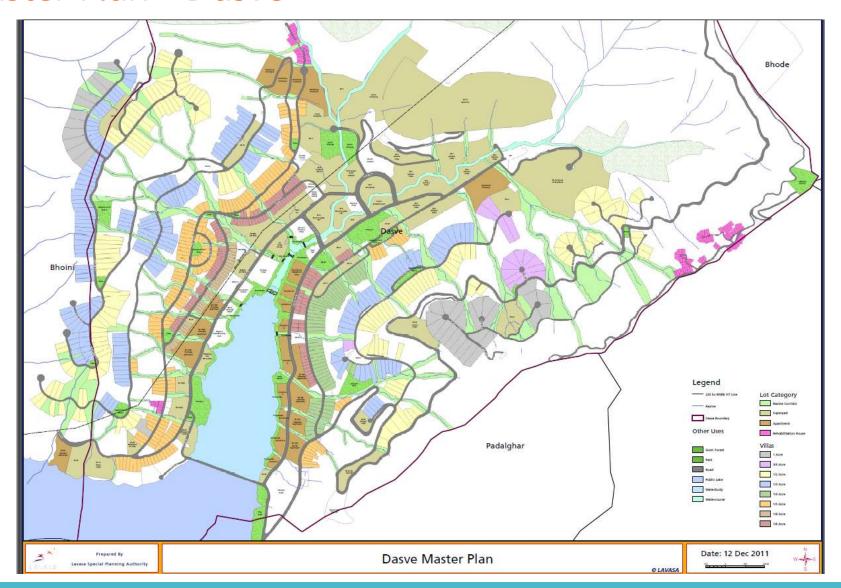
### Master Plan - Lavasa integrated with the landscape and Eco-Systems



Master Plan prepared by HOK Planning Group USA
Architectural design sensitively integrated with the natural environment
Development across Plotted Land, Apartments, Retail, Hotels,
Event and Convention Centre, Education, IT Parks and
Recreation Facilities, proposed to be spread in 5 towns.

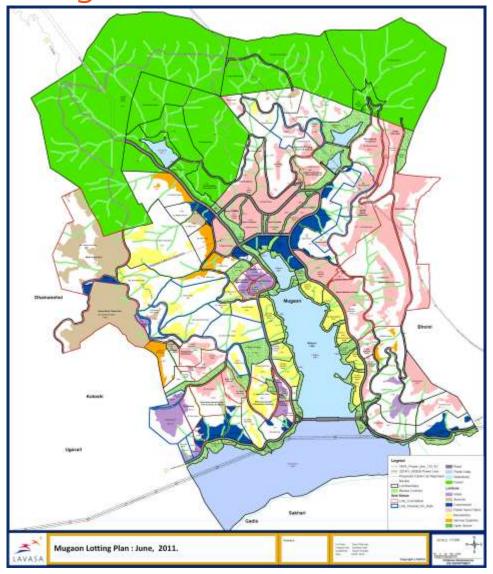


## Master Plan - Dasve





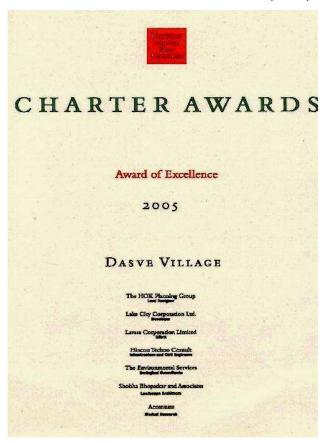
# Master Plan - Mugaon





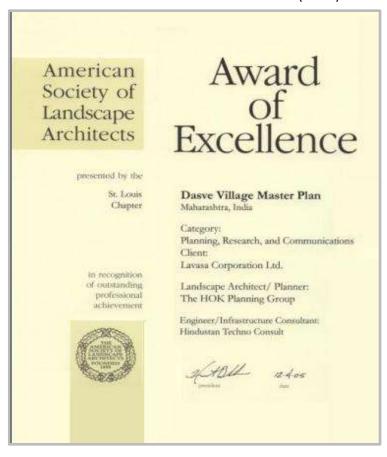
### Awards and Accolades

Charter Award - Dasve Master Plan (2005)



Congress for the New Urbanism (CNU) Charter Awards recognizes projects across the world that best embody and advance the principles of the Charter of the New Urbanism

Award of Excellence - Dasve Master Plan (2005)



"Beautifully documented in terms of understanding the place and the land. Stunning, great work. . .sensitive to the region and the world" - 2005 Professional Awards Jury comments



### Awards and Accolades

Honor Award - Mugaon Master Plan (2009)



Merit Award - Lavasa Landscape Guidelines (2010)



No more than 30% of category entries receive Merit Award. Evaluated against factors like Quality of community / site planning and Environmental Responsibility amongst others

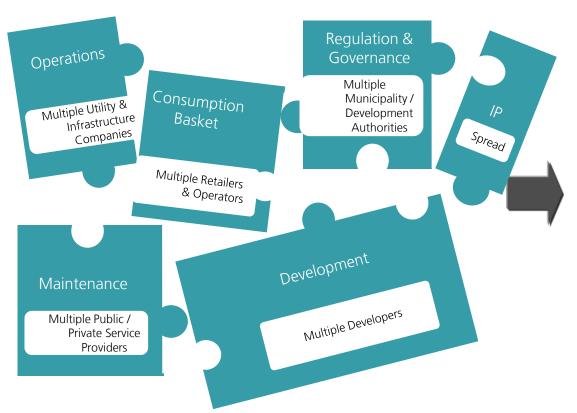


## Lavasa - Business of Businesses

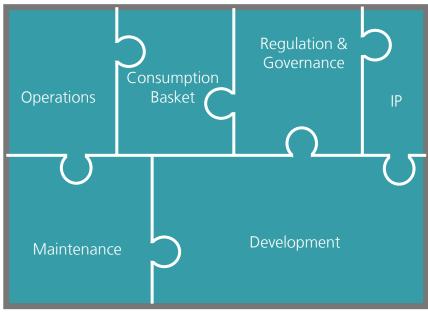


### The business of cities

#### **Existing Cities Model**



**Lavasa Model** 

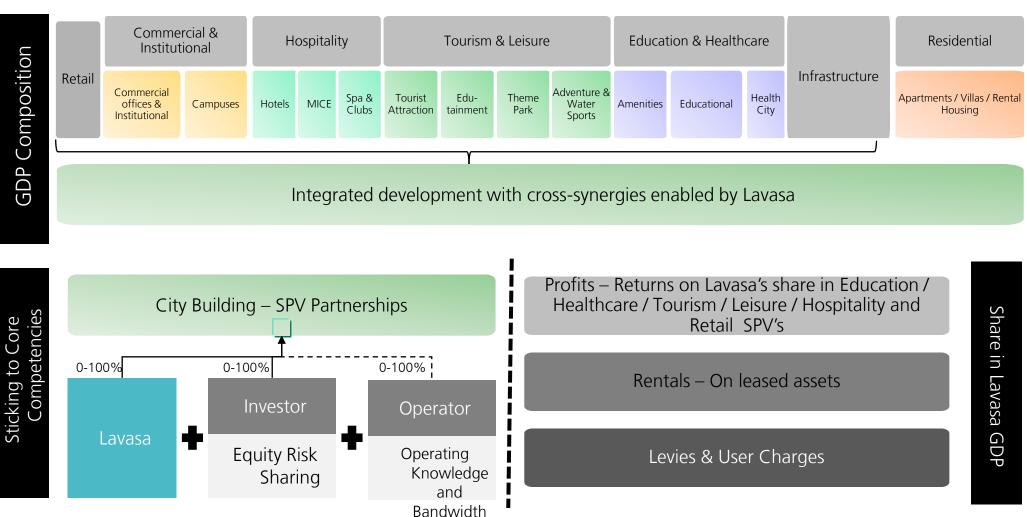


Opportunity fragmented across multiple players

Advantage Lavasa – Unique Integrated Opportunity



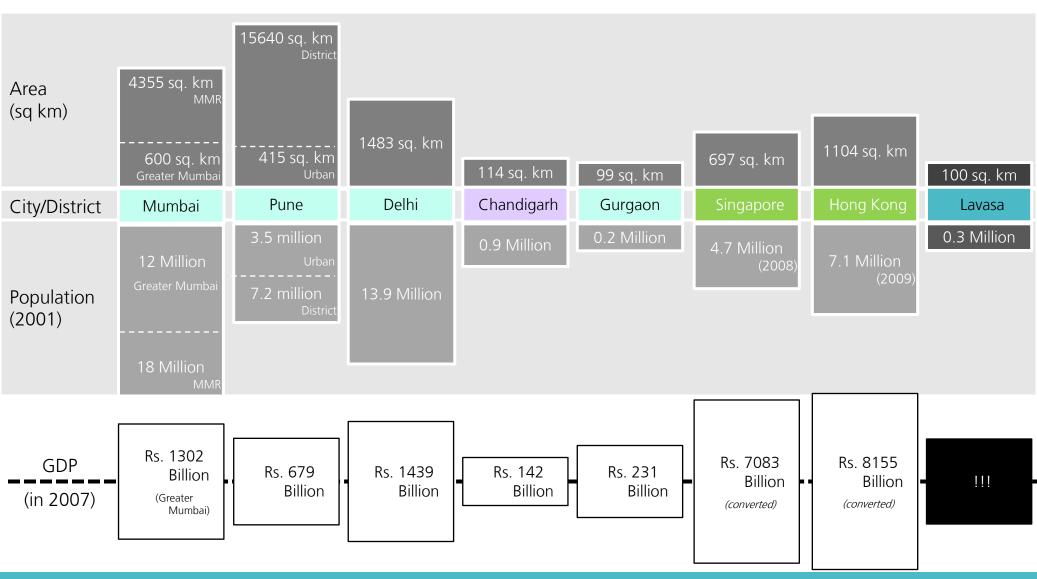
# Lavasa - An expected '365-day economy'



**De-risked Business Model** 



## Benchmarking with 365-day economies





# Lavasa - A City for All



#### Live

## Lavasa – Residence for all

- Across price points
  - From Villas to Rental Housing



Villas, Actual Picture since 2014



Lakeside Apartments, Actual Picture since 2013



Rental Housing Actual Picture, since 2009



### Lavasa - Infrastructure for All

Live

Infrastructure for different needs of the city



Union Bank of India branch at Lavasa,

Actual Picture since 2010



Police Station at Lavasa, Actual Picture since 2010



Lavasa Post Office – Pin Code : 412 112 Actual Picture since 2010



#### Work

## Lavasa - Livelihood for All

Jobs and employment opportunities



Fortune Select Dasve, Lavasa Actual Picture since 2010



Lavasa Bamboocrafts Ltd, Actual Picture since 2010



Lavasa nursery, Actual Picture since 2010



### Lavasa - Education for All

#### Learn

- Education across fields
  - For the entire socio-economic spectrum



Students at Ecole Hoteliere Lavasa – Hospitality education Actual Picture, 2013



Little Millenium – nursery, Actual Picture, 2013



Classroom at Christel House Lavasa - school for the economically disadvantaged - Actual Picture 2014



## Lavasa - Education for All

Learn

Education across fields



Educational Workshop by Chris Bangle

Actual Pictures since 2010



Aptitude tests and Counselling for Std. X students



Technical training workshop for locals



## Lavasa - Hotels for All

Play

- Hotels for different needs and budgets
  - From five star properties to lodges



Fortune Select Dasve

Actual Pictures since 2010



The Waterfront Shaw, Lavasa



Ekaant, the retreat



## Lavasa - Tourism for All



#### Tourism activities



Adventure activities by Xthrill Adventure Academy



Watersports activities by Lakeshore

Actual Pictures since 2009



## Lavasa - Tourism for All



• Tourism options



Dasve Musical Fountain Actual Picture 2013



Nature Trail



# Lavasa - City Management Services and GIS



## Lavasa - City Management Services (CMS)

 A dedicated City Management Services team to provide an enhanced quality of community living to its citizens and visitors

#### Emphasis on

- Public Safety & Security law and order services, fire and disaster prevention, etc.
- Provision of uninterrupted and good quality water & power to all customers
- Integrate customer support
- Value added services connecting citizens to services like housekeeping; garden, street and promenade maintenance; waste management;
- Complete sewer services & gas distribution



# Lavasa - City Management Services (CMS)

• Specialist divisions for smooth and efficient delivery

Divisions of CMS	Some of the key roles and responsibilities
Public Works	<ul> <li>Maintains public spaces like streets, promenades, footpaths</li> <li>Runs the city's solid waste management program</li> <li>Ensures that all public realm areas are clean and well – maintained</li> </ul>
Public Safety & Security	<ul> <li>Public Safety Planning , Law and Order services</li> <li>State and police interface, Fire and disaster prevention</li> <li>Parking &amp; Traffic management and Emergency communications</li> <li>Smart way of handling Public Security and Safety: Gradually embarking upon City Surveillance - CCTVs having feeds in State of Art Command Centre backed by quick response from Task Force Officers</li> </ul>
Enterprise Utilities	<ul> <li>Water, Sewer &amp; gas distribution and collection networks</li> <li>Water and sewer pumping and treatment</li> <li>Reliable, Sustainable &amp; Uninterrupted Power Service 24 x 7</li> </ul>
Customer Services	<ul> <li>Citizen engagement, overseeing of customer services</li> <li>Coordinates real estate handovers and transfers</li> <li>Interface between Projects, Sales and Customers</li> <li>Enforcement of development regulations</li> <li>Operation of the Citizen Contact Centre &amp; dissemination of all sorts of public information</li> </ul>
Administration & Finance	<ul> <li>Billing Financial transactions, budget management and support services</li> <li>Inter &amp; Intra City Transport and Guest assistance</li> <li>Support internal functions such as GIS, MIS, project support, etc.</li> </ul>
GIS	<ul> <li>Supports and manages the GIS &amp; MIS needs</li> <li>Includes all spatial and location based mapping, measuring and tracking all city management performance outcomes</li> </ul>



# City management Services - Public Safety and Security



Citizen Security Vehicle



Bike Patrol



**Command Centre** 

**Actual Pictures 2015** 



## Lavasa - City Manager

- Headed by a specialist City Manager
- Role of the City Manager
  - Policy making
  - Contract administration
  - Measuring and managing performance outcomes
  - Process & system engineering
  - Ensuring that day-to-day apparatus of the city's routine service delivery functions smoothly
  - Integrate service delivery to achieve efficiencies with a customer orientation and focus



## GIS (Geographic Information System)

- GIS has been an integral part of Lavasa
- It is used for location based mapping and tracking city management performance outcomes
- In the recently concluded seminar (March 2015) on "Smart Cities" held by Pune Construction Engineering Research Foundation (PCERF) in association with MCCIA, the role of GIS in smart cities, especially Lavasa has been highlighted ("GIS as a backbone for planning a Smart City")







## Lavasa Associations



### Lavasa Associations

#### **Hospitality**



























**Tourism & Leisure** 



**Virtual Golf** 









**Sports Academies** 

Steve Redgrave Rowing Academy





**Cricket Academy Badminton Academy** 

2 million visitors

#### Retail - F& B

















Maprö









bamboosa

**Restaurants and Shops** 

#### **Education**

LE MONT HEH SCHOOL LINES

|| वस्पीव कुटुम्बकम् ||

SYMBIOSIS

CHRIST

BIOMIMICRY

















Abhinav Shiksha Sansthan

Vision for students

#### Corporate







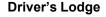
**Passionate Developers** 















Institutional





- A round the clock Contact Centre for both citizens and visitors
- Ensures to make the lives of the citizens and visitors easy and convenient
  - A one stop information source
  - Non emergency and emergency services
  - Proactive information distribution
  - Data collection and management services
  - Customer Satisfaction Surveys
  - Customer handover and possession
    - Catering to Post Possession Queries, complaints and requests for Value Added Services
  - Collection Centre for Utility, Maintenance, Energy Bills and Gram Panchayat Tax
  - Lease Management





#### Whistling Thrush Facilities Services Limited

- Supervised by City Management Services
- Joint venture between Lavasa Corporation and Integron Property Management
- Provides labour intensive services with a strong focus on CSR
- Property, facility management and related services to residents and visitors to Lavasa
  - Building & Property management
  - Housekeeping and hygiene solutions
  - Engineering maintenance
  - Security and safety outsourcing
  - Landscaping and garden maintenance
  - Interior fit-outs and all other support services





- Strategic partnership to implement city-wide ICT (Information & Communication Technology) at Lavasa
  - Implementation and full range of voice, data and video services
  - Infrastructure management: Telecommunication, IT, audio-visuals, kiosks, digital displays, smart home, technology systems supporting leisure, tourism, healthcare, hospitality, entertainment, traffic, etc.
  - Security management: surveillance and security system, physical and logistical security
     for telecom and IT, disaster plan
  - Governance & Utility management: Electronic billing for various services such as telecom, internet, gas, power, water etc.
  - Back office functions and maintenance: customer help desk & support, citizen Contact
     Centre, facility maintenance, building maintenance systems



# Lavasa – Hospitality





- Mid scale hotel at Dasve, 60 rooms
- Ready and operational since March 2009
- Zodiac coffee shop, Earthen Oven specialty restaurant





Actual Pictures since 2010





- The retreat with a panoramic view
- 20 rooms, conference facilities, indoor / outdoor activities
- Vyanjan multi cuisine restaurant





Actual Pictures since 2010





- Mercure by Accor group, 130 rooms
- Celebrations 24-hour coffee shop





Actual Pictures since 2010





- Service Apartment Hotel at Lavasa
- 43 self contained, fully equipped apartments Studio, 1BHK, 2BHK





Actual Pictures since 2010





- Formule 1 by Accor Group, 142 Budget price rooms at Dasve
- To be operational by June 2015



Representative Picture





- Novotel is by Accor group with 192 rooms and Spa facility
- Designed for natural living with a lake view
- To be operational by September 2015





Rendering







- Caters to the luxury segment
- Offers comfort with its basket of 150 rooms



Representative Pictures



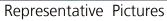






- 'Holiday Inn Express' a part of the Intercontinental Hotels Group caters to the budget hotel segment
- To be operational at Dasve by June 2015











• Laundry services at Lavasa



Representative Pictures





## Lavasa - Retail



#### Restaurants at Lavasa

- Multi cuisine restaurants Quick service, fine dining and casual dining
- Chor Bizzare Indian cuisine
- Café Coffee Day Coffee and Sandwiches
- Chat Waat Indian fast food
- Granma's Homemade Bakery and Patisserie
- Oriental 8 Chinese cuisine
- Past Times Multi cuisine
- Pizzavala Italian cuisine
- Tabakh Lebanese cuisine
- The All American Diner American





- Café Coffee Day on the lakeside promenade at Lavasa
- Coffees, teas, shakes, sodas, samosas, sandwiches, subs, croissants, cakes desserts, etc.









## i Damboosa

- Factory cum exhibition centre that manufactures and retails artifacts and furniture made from bamboo
  - These products help the cause of environmental preservation









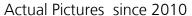
## Lavasa – Tourism & Leisure





- Lavasa International Convention Centre Managed by Accor
  - 1500 capacity, halls and meeting rooms, A/V facilities
- Meetings, events, conferences, exhibitions, weddings
  - Venue for TED INK conference and Lavasa Literature Live











- A variety of spa treatments
- Facilities like squash court, tennis court, fully functional gymnasium, swimming pool, spa, restaurants, pub, etc.





Actual Pictures since 2010

Representative Pictures





- Pontoons, Bumper Boats, Personal Water Crafts, Pedal Boats, Kayaks, Trampoline, Wibit obstacle, Pool activities
- The all new Vortex Splash Pad



Actual Picture since 2010



Actual Picture since 2010



**Actual Picture 2013** 





- Xthrill Adventure Academy managed by Z Bac Adventure Institute Pvt. Ltd.
- Activities like rappelling, rock climbing, camping, trekking, zip-line, zorbing, air rifle shooting, etc.
- Accommodation Swiss AC tents with attached bathrooms, modern amenities and dining facilities



Actual Pictures since 2010



Air conditioned tents, Actual Pictures since 2010



### **Dasve Fountain**

### • Musical fountain

- Incorporates a laser and sound show
- 60 meter high central jet





**Actual Pictures 2014** 



# Sports Academies





• Hockey academy at Lavasa, tie up with Hockey Australia



Representative Images





- Martial Arts academy at Lavasa inaugurated in April 2014
- Ancient art forms like Wushu and Shaolin will be taught along with regular martial arts









### Other Academies

- Rowing academy by Sir Steve Redgrave via Golden Five Limited
- Golf Academy
- Football Academy
- Cricket Academy



## Lavasa - Education





- Premier hospitality education institute, offering a four year course in Hospitality Management, certified by École hôtelière de Lausanne
- First batch placement at premier hotels











- A pre-primary school for children from 2 to 6 years
- Managed and run by Educomp



Actual Pictures 2013







- Providing quality education for children from economically disadvantaged sections of society
- English medium school with a Resource Centre
- Free education, uniforms, books, meals, pick-up and drop
- Operational since June 2010; Phase 2 launched in 2012



Actual Pictures since 2010







Inaugurated at Lavasa in July 2014



Actual Image 2014











- Vocational Skills Training programmes for the workforce of Lavasa (Security & Construction), as per National Occupational Standards (NOS) of India.
- "Behavioral Training" for Security workforce & "Bar bending & Masonry Skills Training" for construction supervisors



'Train the Trainer' by Burton college & Highbury college – UK, [Members of Association of colleges UK (AOC)]



Lavasa Security Workforce attending 'Behavioral training Session'



Construction Supervisors attending 'training on 'Bar Bending & Masonry"



## Educational Workshops at Lavasa

Month	Details of Workshops
Jan 2010	Executive Program in Airport and Airlines Systems - A program by The Massachusetts Institute of Technology's Office of Professional Education(MIT PE)
Mar 2010	Applying the science of Biomimicry in Urban Architecture - A workshop by The Biomimicry Guild, USA
Sept 2010	'Essentials of Wines' - A wine appreciation workshop by Wei Cheng
Oct 2010	'The Invisible Shield' - A workshop on Security Awareness by Max Security (Israeli security consultant firm)
Nov 2010	Auto design workshop - Conducted by Chris Bangle, former Chief of Design for the BMW Group
Nov 2010	Planning & Governance Conference at Lavasa
Jan 2011	Classical Studies workshop - Conducted by Sir James Mallinson
Apr 2014	Design to Delivery – International certificates in training skills from Rutgers University, NJ, USA
Jun2014	International certificate programmes in construction – bar bending & masonry and unarmed security in collaboration with United Kingdom Business Council (UKIBC), Association of Colleges – UK in India (AOCIndia), and Manipal City & Guilds to upskill workforce at Lavasa
Sept 2014	Design to Delivery – International certificates in training skills from Rutgers University, NJ, USA
Dec 2014	CEPT University conducted study tour for its students to learn The best practices in City Administration and Service delivery"



# **Educational Workshops**



Executive Program in Airport and Airlines system workshop inaugurated by Mr. Praful Patel, former Union Minister of Civil Aviation

Jan 2010



Auto Design workshop by Chris Bangle. Nov 2010

Actual Pictures since 2010



# Executive Education by Rutgers University, USA



Actual Pictures - 2014



### **CEPT** University Study Tour at Lavasa

- Centre for Environmental Planning and Technology University CEPT
   University Ahmedabad, conducted study tour for their students on "The best practices in City Administration and Service delivery".
- The study tour object was to explore ways to train the municipal leaders
  of tomorrow about best practices in City Administration and Service
  delivery; making services more efficient; getting citizens more engaged
  in decision-making and making cities more sustainable.



# Corporate tie ups





- For health & wellness development
- R&D facilities in addition to long term & therapeutic care
- Apollo Hospital and Apollo Pharmacy operational in Dasve





Actual Pictures since 2010





- Delhi based Retirement Resort developer
- 30 acres development at Dasve







Actual Pictures since 2010



# Other Corporate tie-ups

- State Bank of India
  - Land lease for retail bank and interior holiday home at Dasve
- Girias Investment Pvt Ltd
  - Development of an Training Centre with a residential component



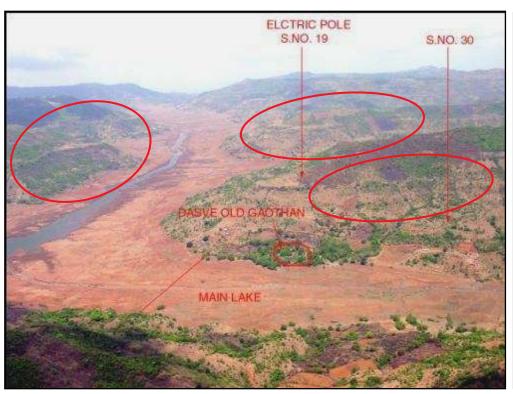
### **Environment Initiatives**

#### **Objectives**

- Protecting the existing natural habitat
- Further enhancing the habitat



# Before –After Images

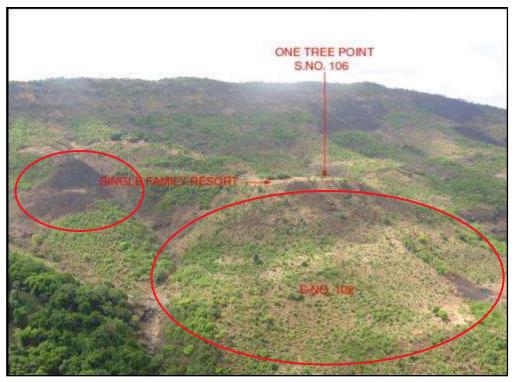




April, 2002 March, 2013



# Before –After Images: Dasve



April, 2002

Slash & Burn practices and slopes with sparse scrub before the development

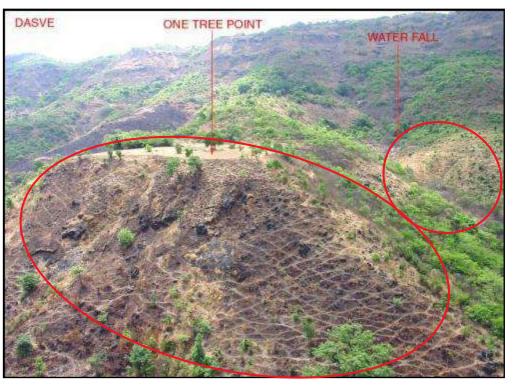


March, 2013

Results of mass seeding & fertigation, Shrub & stump plantation and Mass plantation activities



# Before –After Images: Dasve



April, 2002

Typical Slash & Burn practices and barren slopes before the development.

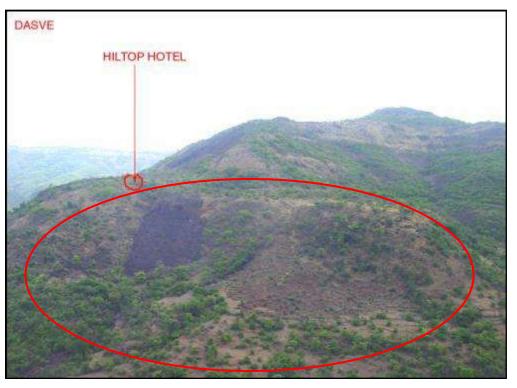


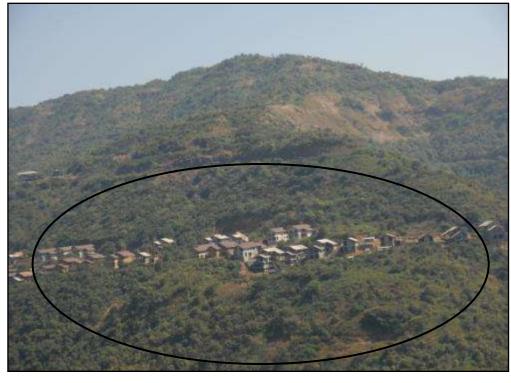
March, 2013

Results of mass seeding & fertigation activities



# Before –After Images: Dasve





April, 2002 March, 2013





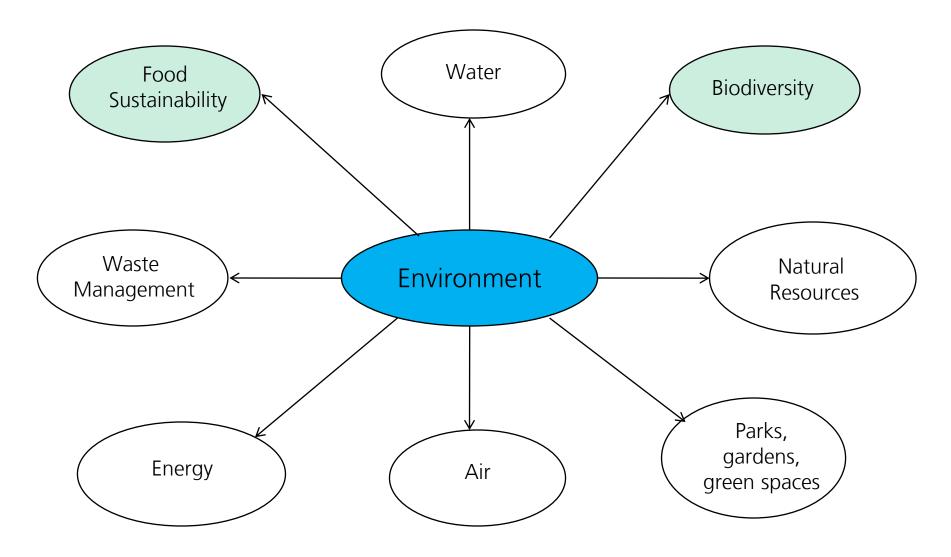




- These are comparative Google Images of the 1st city centers 'Dasve' and 'Bohini'.
- It indicates the positive change in the green cover that has occurred in the region inspite of the development work at Lavasa.



# Environmental Aspects at Lavasa





Environment Initiatives - Watershed Management



The quantifiable outcomes in **Dasve** are: a) Total Water Harvested **89.18 TCM**, b) Reduction of soil erosion by **3831 tons** and c) Grass biomass of **448 tons** generated



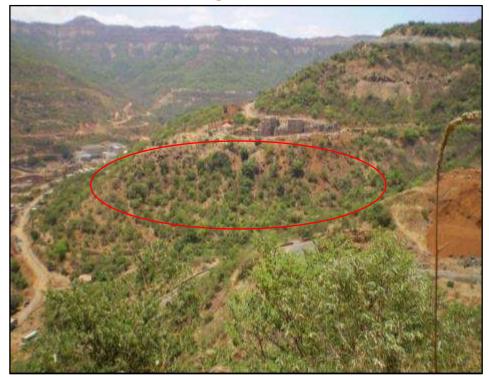
# **Biodiversity Conservation**



• Ecologically important areas are conserved. Fire lines are laid all across to prevent forest fires. Tree transplantation and conservation of top soil is regularly done



# Bio-diversity Enhancement - Flora



April 2002 (pre development)

March 2013 (post development)

#### **Expanding the 3-canopy structure that exists in this habitat:**

- 1. Mass Plantation: over 7 lacs indigenous trees saplings, organic certified
- 2. Indigenous Shrubs over 7 lacs saplings have been planted
- 3. Mass Fertigation over 40 tons carried out to balance the soil nutrient quality (NPK)



# Biodiversity Enhancement - Fauna













- Release of fishes (4.05 lacs) & prawns (1.75lacs) help in natural cleaning of lake water.
- Water ponds are created to help fauna to quench their thirst during summer season.
- Ducks and Geese are released for beauty. Bee boxes help in natural pollination



# Nursery



One of the 1st organically certified nursery in India propagating forestry species



# Soil Bio-engineering & Hydroseeding



Bio-degradable coir mats (51acres) for slope protection & 435 acres of Hydro-seeding created **living slopes** 



# Natural Resource Management - Bamboosa













**Lavasa Bamboocrafts Ltd.** uses environment friendly material 'bamboo' and local artisans to make furniture and artifacts that showcases economic, social and environmental **sustainability** 



### **Environment Initiatives - Nature Tourism**



- Theme based Nature Trails., Leisure, Amateur trail developed
- Neighborhood Parks, Plazas, Avenue Plantations, Promenade Beautification, Ravine beautification



# Air & Water Quality: Monitoring



All major environmental parameters such as **air, water, soil** are monitored regularly and are well within the prescribed pollution limits.



# Waste Management









- **Segregation** of waste at source into bio-degradable and non-biodegradable is compulsory.
- Biodegradable waste is converted to manure and re-used for landscaping and plantation.



# Corporate Responsibility Initiatives



# Corporate Responsibility - Overall

- Villager resettlement and rehabilitation
  - Gaothans created
  - Employment opportunities
  - Health and education facilities
  - Potable treated water, Road connectivity







Gaothans



Actual Pictures 2014

### Crèche

- Day-care centre for the children of labour and villagers
- New born babies to 15 year olds
- Currently caters to 70 children







Actual Pictures 2014



- Christel House Lavasa
  - For quality education to children from economically disadvantaged section of society
  - With digitally equipped resource centre
  - Currently caters to 439 children



Kids in classroom



Children in Music class



Mid-day meal



**Resource Centre** 





- Lavasa has extended support to Zilla Parishad primary schools
  - 8 within Lavasa geography and 5 in adjoining areas
  - Number of students supported 550
  - Areas of concern School building repair, uniform distribution, drinking water supply, personality development classes, aptitude test and career guidance programme





Actual Pictures 2014





- Lavasa has chosen to extend financial support to Kavita and Puja academically bright daughters of labourers who cannot afford their education
- Support of INR 60,000 per annum extended to their girls
- Studying at Seva Sadan (Pune) and has credible academic performance

# Corporate Responsibility - Healthcare

- Regular health check-up camps
  - Organized once a year
  - Primarily for aged people, women and children of the villagers
  - Health awareness program for women and children



Regular Health check up



Cancer awareness & screening camp



Pulse Polio Campaign



Eye check up camp

Actual Pictures since 2009



### Corporate Responsibility - Healthcare

- Primary Health Centre at Bhoini and Mugaon For medical attention to villagers, contract laborers' employees and tourists
  - Medical checkup and medicines are provided free of cost to the villagers
  - Average monthly beneficiaries 350
  - Includes emergency services
- Ambulance is available free of cost to villagers and labourers
- Drinking water provided to 12 villages and Zila Parishad Schools



Health check up camps for villagers



Ambulance service for villagers

Actual Pictures 2014



# Corporate Responsibility – Employment opportunities

- By encouraging and training the local people, Lavasa Corporation Limited (LCL) has provided jobs to more than 500 villagers
  - At LCL and SPVs
  - Befitting their expertise and potential
  - Vocations Regular office work, Water Sports, Hospitality Industry, Facilities
     Management Services (in positions of Lifeguards, Office administrators, Stores officers, Computer Operators, Security guards, Drivers and others)
  - Shops are given to villagers in Bhoini, Mugaon and Dasve to run small businesses
  - SHGs [Self Help Groups] are capacitated to take up small scale business
  - 'Bamboosa' the bamboo craft making is in progress where local youth are employed after skill training



# Corporate Responsibility - Employment opportunities

- Technical skills training workshop of locals undertaken with Vocational Education providers
  - Electrical, plumbing, gardening, etc.
  - Classroom and onsite training
- Discussions on for Community Development Association to support small business entrepreneurship & micro finance







Actual Pictures since 2009



# Corporate Responsibility - Employment opportunities

- Aptitude tests and Counselling for Std. X students
  - 175 students from schools of Andgaon, Kolawade, Mutha, Kondhur & Kolawade
  - Organised with the help of Maharashtra State Vocational Training Centre & Selection Board (MSVTC&SB), Pune
- Future plans special guidance for subjects like English, Science, Maths





Actual Pictures since 2010



# Corporate Responsibility – Women Empowerment

• SHGs (Self Help Groups) are capacitated to empower women







SHG meetings in progress

Actual Pictures 2014



# Other Initiatives: Joy of Giving....







### Corporate Responsibility – Other initiatives

- Village road repairs
- Construction of Panchayat offices, School buildings and others
- Free bus service for villagers within project areas
- Relief material distribution during natural calamities



Distribution of galvanized corrugated sheets to families affected by heavy rains



Distribution of school uniforms



## Corporate Responsibility – Other initiatives

"Joy of giving" events to support those in need





**Actual Pictures 2014** 



### Events





- India's largest women's car rally from Mumbai/Pune to Lavasa
  - 2014 was the 6<sup>th</sup> year in succession
- In 2014, LWD got bigger and better with the Guinness World Record title – 'Most female participants in a motorsport event'
- LWD 2014 captured the multiple facets of the contemporary spirited Indian woman





#### • The Event





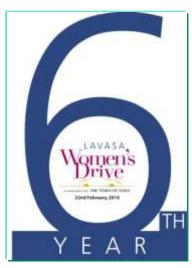


**Actual Pictures 2014** 



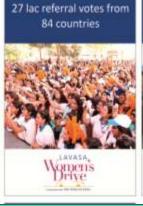


#### On Ground























### Glimpses of the Awards Night - 2014



The LWD Awards night was full of verve and energy and rightfully so, as the brightest star shone upon the winners as they celebrated their historic drive!





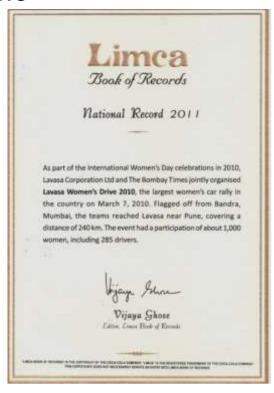
The unveiling of the Guinness certificate, by the legend of Indian Cinema, Amitabh Bachchan







- 2011 & 2012 Accolades from the Limca Book of Records
  - Acknowledges Lavasa Women's Drive 2010 and 2011 as India's Biggest All-Women
     Car Drive









- Association with MIFTA Marathi film and theatre international awards awards in 2010
- Jury meet at Lavasa, Awards function at Dubai, Cricket match with stars



Ajit Gulabchand handing over the award to Prakash Amte and Mandatai Amte



Ajit Gulabchand handing over the award to Mr. Bachchan for his Marathi film "Vihir"





- Amalgamation of art, culture, dance & music
- Interactive workshops and live performance by various artists
- Stalls run by prominent NGOs and individual artists



Bollywood singer Abhijeet Bhattacharya performs live



Achyut Palav conducting a calligraphy workshop





- Launch of DIWALI FEST under the aegis of 'Lavasa Holidays Festive Fiesta'
- A plethora of all daylong workshops and activities filled with fun, games, creativity and excitement













### Lavasa Experience Zone

- Extended the concept of 'Lavasa Experience Zone' to leading malls in Delhi and Ahmedabad and leading Business centres (Tata Communications, Mumbai and Pune)
  - Set up an exhibit at the mall for sales meetings and interactions
  - Enabled instant photography with the Portofino backdrop for the visitors
  - Engaged the visitors with a 3D screen of Lavasa's picturesque landscape and virtual tour
  - Wide range of collaterals distributed viz. City Guide, Bookmarks and Mugaon leaflets











### Pune Bicycle Championship (PBCh)

- Lavasa hosted the Pune Bicycle Championship (PBCh) on Feb 3, 2013
- The race witnessed 300 zealous and high-spirited nature-sport enthusiasts, who cycled along the steep uphills from Temghar Dam to Lavasa, a distance of 12 km.









### Delhi Sustainable Development Summit (DSDS) 2013

- Bamboosa (Lavasa Bamboocrafts Limited) participated in the 2013 Delhi Sustainable Development Summit being held at Taj Palace
- The DSDS 2013 was inaugurated by the then Hon. Prime Minister, Dr.
   Manmohan Singh and witnessed eminent dignitaries from across the globe
- With almost 5000 footfalls, the summit was an ideal platform for Bamboosa to display its products









### The Ecole Graduation and Inauguration ceremony

- The first convocation of Ecole Hoteliere Lavasa took place on Aug 9,
   2013 at Lavasa International Convention Centre
- The new state-of-the-art campus was also inaugurated on the same day by Prof. Michel Rochat, General Director, Ecole hôtelière de Lausanne
- Dignitaries present included Mr. Raymond Bickson Managing Director
   & CEO Taj Hotels and Resorts and Palaces, Mr. Jean Michel Casse Senior Vice President Operations, of Accor Hospitality India and Mr.
   Yateendra Sinh CEO, Lausanne Hospitality Consulting.









### Rowing workshop at Lavasa

• Sir Steve Redgrave (5 times Olympic gold medalist) conducted his firstever rowing workshop at Lavasa on 12<sup>th</sup> November 2013





## Rowing workshop by Sir Steve Redgrave

 The British sporting legend conducted a practical training workshop for over 70 rowers from the armed forces (College of Military Engineering & National Defence Academy) and professional clubs from Pune







### TAAI Exhibition, Bangalore

Lavasa won awards for 'Best Integrated Tourism City in India' at the recently held, Indian Travel Congress – 2013 – 61<sup>st</sup> Convention & Exhibition of Travel Agents Association of India (TAAI) at Hotel Taj Vivanta, Bengaluru. The awards instituted by TAAI, recognize outstanding achievers in the travel and tourism industry.







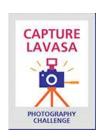


### The Vintage Car Show

- On December 14<sup>th</sup> 2013, Lavasa witnessed the first Vintage Car Show
- Participants Auto enthusiasts, avid car photographers, motor dealers and collectors
- Line-up of cars from the good old 1930's to the 1970's era the Mercedes 250 (1966), Cadillac Series 62 (1951), Studebaker Champion (1947), Saab 96 (1963), Dodge Suburban (1957) and the historic Volkswagen Tempo (Kubelwagen) (1939), amongst many others.
- Followed up with same Jazz at the Promenade.



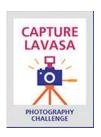




- Contest for photography enthusiasts where one needs to capture beautiful moments of Lavasa and submit. 6 categories including Landscape, Architecture etc.
- 2198 entries by 383 participants in 40 days
- The winner has been awarded the title of 'The Official photographer" of Lavasa with a 6 month contract and other prizes







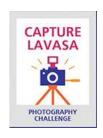
#### • The winning photographs











### • The winning photographs











- Initiated in 2014
- The 1st Hill Run of the year
- Against the picturesque Lavasa hills with
   1011 runners
- From 7 countries and 10 cities
- Age groups varying from 9 years to 70 years
- Heavy participation from Armed forces







### Snapshots









### Associating with Tedx (Nov 2, 2014)





Lavasa participated as an Associate sponsor

## Lavasa - City Development Status

- Substantial infrastructure completed
- First town, Dasve : Up & running
- Second town, Mugaon: Infrastructure under execution



### Dasve



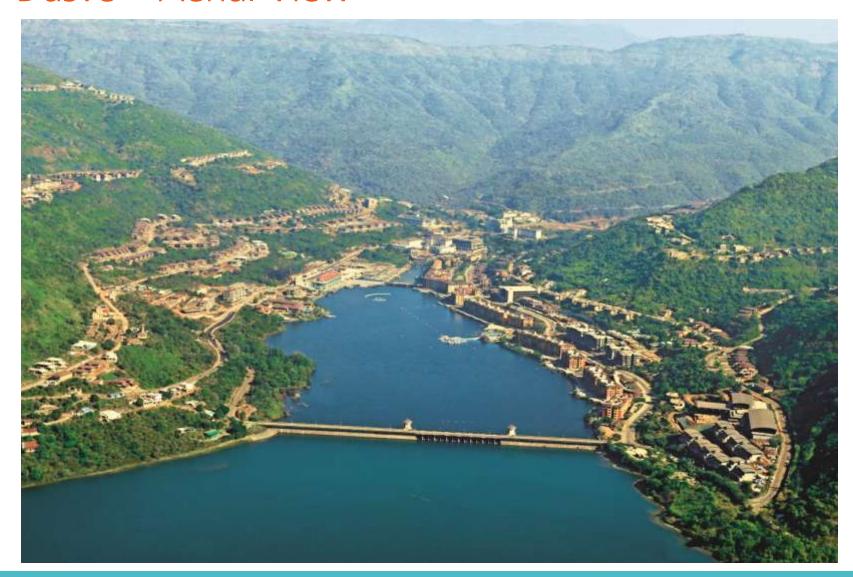


### Dasve – Aerial View



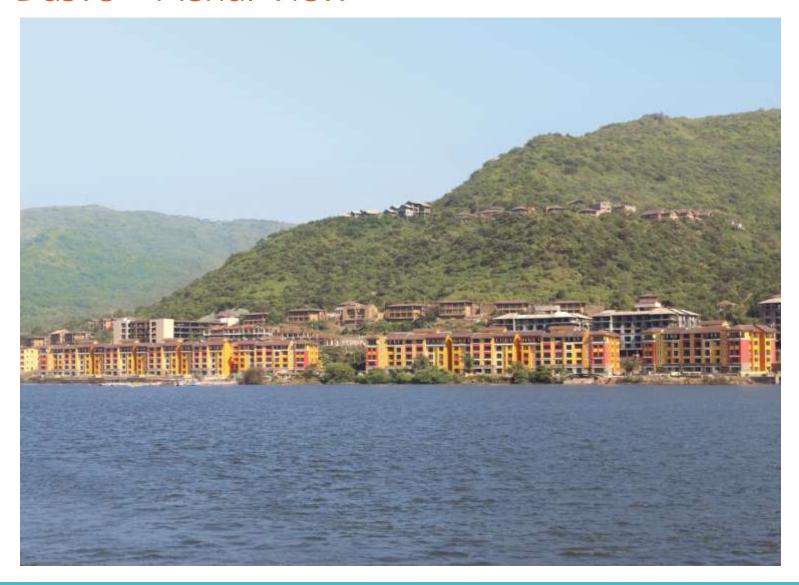


### Dasve – Aerial View





### Dasve – Aerial View





### Dasve Promenade





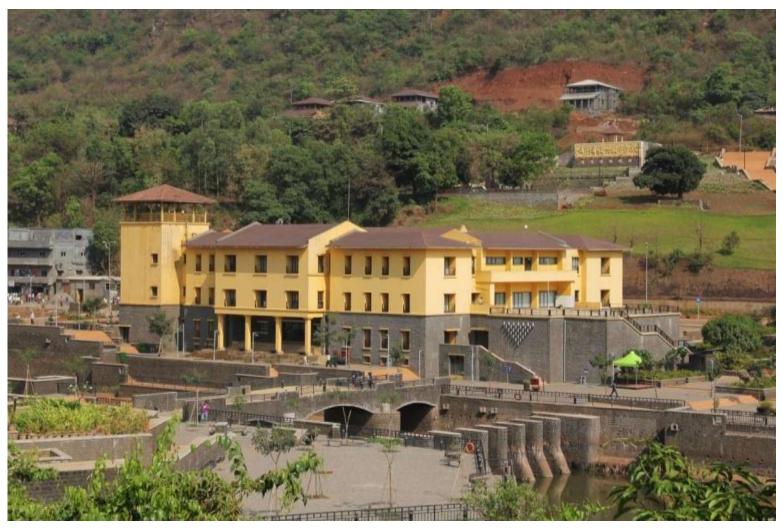




# City Services at Lavasa



# City Management Services Building



Town Hall - Administrative Building since 2010



## City Services - Citizen Contact Centre







Actual Pictures since 2010



# City Services - Amenities



Police Station



Petrol Pump



Post Office



**Public Safety Centre** 

Actual Pictures since 2010



# City Services - Banks



State Bank of India branch at Lavasa



Union Bank of India branch at Lavasa

Actual Pictures since 2010



# City Services - Transportation

- Intra City Bus Services
  - 2 Shuttle services, ply between 9 am to 6 pm
  - At regular intervals of 30 to 45 minutes





Actual Pictures since 2010



# City Services - Healthcare



Apollo Lavasa Hospital



Apollo Lavasa Hospital



Apollo Pharmacy

Actual Pictures since 2010



# Information Centre Building









# Infrastructure at Lavasa



# Roads 2010









Internal Roads

Access Roads

Actual Pictures since 2010



### Dasve Dam





Actual Pictures 2013



## Infrastructure



Water Treatment Plant

Actual Pictures since 2010



# Infrastructure



Sewage Treatment Plant

Actual Pictures since 2010



## Infrastructure



Telecom Tower



Transmission Lines



GIS support

Actual Pictures since 2010



# Helipad





Actual Pictures since 2010



# Residences at Lavasa



# Residential - Lakeside Apartments



Actual Picture 2013



## Residential - Villas



Actual Picture since 2014





Representative Pictures



# Residential - Rental workforce Housing

 Ideal for support & service staff, students, bachelors, executives and staff working in different companies and staying back at Lavasa





Actual Pictures since 2010



# Hospitality at Lavasa



## Hotels at Lavasa - Ekaant The Retreat



**Actual Picture** 







### Hotels at Lavasa - Fortune Select Dasve



Actual Picture since 2010







# Hotels at Lavasa - Waterfront Shaw Apartment Hotel





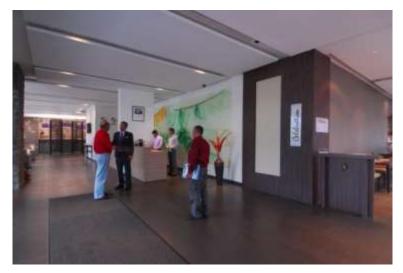




### Hotels at Lavasa - Mercure Lavasa



**Actual Picture** 









Zodiac – Coffee shop at Fortune



Earthen Oven – Indian cuisine at Fortune





Vyanjan – Multi cuisine



Past Times – English pub

**Actual Pictures** 





The All American Diner



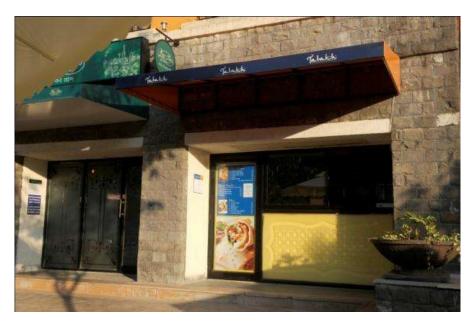
Granma's Homemade Patisserie

Actual Picture





Chor Bizzare –Indian cuisine



Tabakh – Lebanese restaurant



## Tourism & Leisure at Lavasa



## Tourist Information Centre at Lavasa



Tourist Information Centre (TIC), at the Portofino Street, Dasve



TIC - Office interiors



### Lavasa Information Desk

• LID is set up to capture the captive audience in the 2 hotels, who may be interested home buyers/investors and direct them to LEZ

Additionally, they would also be guided to all tourist locations at

Lavasa.





#### **Lakeshore Watersports**



PFMI 2011 /2012 winners at Lakeshore Watersports



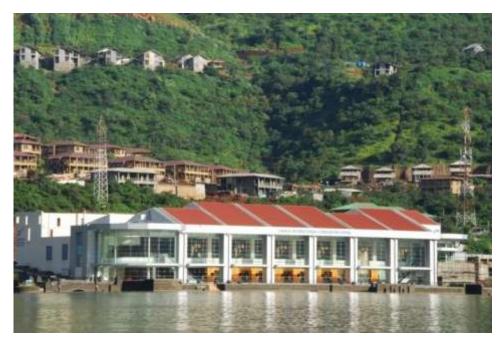
The Vortex Splash Pad







#### **Lavasa International Convention Centre**



**Actual Picture** 





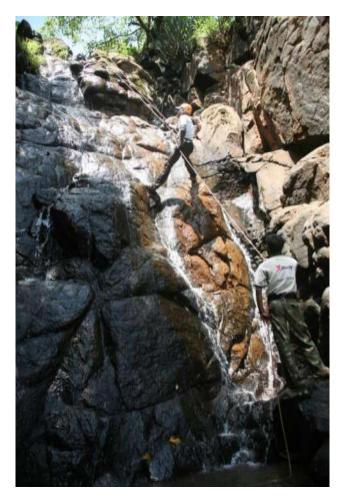


#### Bamboosa showroom





### Xthrill Adventure Academy







Actual Picture since 2010



#### **Xthrill Adventure Academy**







PFMI 2011 /2012 finalists at Xthrill



## Retail at Lavasa



The retail stretch on the promenade



**Grocery outlet** 



### Leisure at Lavasa

### Dasvino Town & Country Club









# Leisure at Lavasa

### **Viewing Galleries**







## Leisure at Lavasa

#### **Nature Trails**









# Opportunities at Lavasa



# Residential Apartments at Lavasa











**Belshore Apartments** 

**Delfino Apartments** 

**Valley View Apartments** 

**Hillshore Apartments** 

**Brook View Apartments** 

Belshore Apartments – Located in Mugaon, is a mélange of Studio, 1.5 BHK and 2 BHK homes

**Delfino Apartments** - Located in Dasve, is a residential apartment block. With a 4½ BHK configuration, the apartments stand on the lake edge.

Valley View Apartments - Located at West Shore Dasve - Studio, 1 and 2 BHK:

Hillshore Apartments - Located at West Shore Mugaon - Studio, 1.5 and 2 BHK:

**Brook View Apartments -** Located in Dasve, next to a brook. Studio and 2 BHK homes:



# Commercial Spaces at Lavasa

- Premium commercial spaces at Lavasa
  - In the lap of nature
  - Infrastructure and City management services

Varied Options available			
Customized land parcels	Retail spaces	Built Spaces	Office spaces
<ul> <li>For institutional</li> <li>Ideal for corporate training centres, educational campuses, entertainment zones, health &amp; wellness centres, R&amp; D centres</li> </ul>	Sale, Lease or Revenue sharing formats	<ul> <li>Ready to move in office spaces</li> <li>Customizable options</li> <li>Sale or Lease formats</li> </ul>	• 247 Business Square



# Commercial Spaces at Lavasa

#### 247 Business Square and 247 Business Avenue

- 5 lakh square feet of space for offices and retail
- Ideal for professional service organizations, creative houses, service organizations, BPO's, etc.
- Situated in the heart of the central business district
- Ample car parking, uninterrupted power back-up, Wi-Fi enabled
- Proximity to facilities including conferencing, business lounge, etc.
- Sale or lease options
- Scheduled to open in 2014 -15



# Commercial Spaces at Lavasa



247 Business Avenue



247 Business Square



### Conferences at Lavasa International Convention Centre

- A global MICE destination managed by Accor
- Ideal for meetings, conferences and exhibitions
- Features and facilities
  - Plenary capacity: 1500
  - Halls and meeting rooms to hold simultaneous sessions
  - State of the art audio visual and communication facilities
- Wide range of post conference leisure activities
  - Water sports, nature trails, adventure sports, etc.



#### Lavasa Holidays

- Making the most of one's vacation at Lavasa
- Offers all-round fun, rejuvenation and excitement for the entire family
- A range of Day packages and Stay packages for the entire family

#### Theme weddings at Lavasa

- Picturesque location, All ceremonies
- Facilities offered: Rooms, Meals and value added offerings like spa packages and leisure activities for guests like water sports, nature trails, etc.



## To sum up....

- Based on New Urbanism
- Work & life balance
- Opportunities for Education, Tourism, Hospitality, Leisure, Retail
   & Business
- Vantage location





www.lavasa.com

www.facebook.com/lavasacommunity

www.twitter.com/lavasacommunity

Lavasa Corporation Limited is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares and has filed the DRHP with SEBI. The DRHP is available on the SEBI website at <a href="https://www.sebi.gov.in">www.sebi.gov.in</a> as well as the respective websites of the BRLMs at <a href="https://www.axiscapital.co.in">www.axiscapital.co.in</a>, <a href="https://investmentbank.kotak.com">http://investmentbank.kotak.com</a>, <a href="https://www.axiscapital.co.in">www.icicisecurities.com</a>. Investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, see the section "Risk Factors" on page 19 of the DRHP.



